

## Preliminary Operating Statistics

For 1<sup>st</sup> Quarter for Financial Year Ended 2012



AirAsia Berhad (“AirAsia” or “the company”) is pleased to announce the operating statistics for 1<sup>st</sup> Quarter 2012.

Malaysia AirAsia (“MAA”) recorded strong load factor of 80% in 1Q12 on the back of increase capacity of 12%. This is well supported by a 12% increase in passenger carried to 4.82 million in the 1Q12 dispelling any signs of economic slowdown. The strong traffic was spillover from a strong 4Q11 especially with the Introduction of new routes from Kuala Lumpur to Danang in Dec’11 and for 1Q12 we introduced Kuala Lumpur – Semarang, Kuala Lumpur Surat Thani and Kuala Lumpur - Palembang. AirAsia also strengthen its foothold in East Malaysia by it increasing its Kuala Lumpur – Kota Kinabalu frequency to 14 times daily

Thai AirAsia (“TAA”) continued its strong performance from their peak 4Q11 by posting a load factor of 87% in 1Q12, up 3ppt year on year. They achieved a 17% increase in passenger carried year on year due to strong demand from the new China and Indian routes. This is reflected in the 14% increase in capacity whereby in 1Q12 they introduced new routes such as Bangkok – Trang, Bangkok – Chennai, Bangkok – Chongqing and Bangkok – Nakhom Phanom.

Indonesia AirAsia (“IAA”) saw its’ load factor down by 2ppt year on year to 77% in 1Q12. This was due to increased capacity of 19% year on year whereby IAA looked at strengthening other hubs like Surabaya. This hub introduced new flights to Denpasar and Bandung which contributed to a strong passenger growth year on year of 16%.

Philippines AirAsia (“PAA”) began operations on 28 March 2012 and currently operates two aircraft.

### Malaysia

#### 1<sup>st</sup> Quarter 2012 Operational Statistics

Malaysia AirAsia	JAN - MAR 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	4,821,397	4,318,334	12%
Capacity <sup>2</sup>	6,057,000	5,415,120	12%
Load Factor (%) <sup>3</sup>	80	80	-
ASK (mil) <sup>4</sup>	6,907	6,374	8%
RPK (mil) <sup>5</sup>	5,546	5,108	9%
Number of stages <sup>6</sup>	33,650	30,084	12 %
Average stage length (km)	1,143	1,180	-3%
Size of fleet at month end <sup>7</sup>	57	53	4

## Thailand

### 1<sup>st</sup> Quarter 2012 Operational Statistics

Thai AirAsia	JAN - MAR 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	2,131,397	1,817,485	17%
Capacity <sup>2</sup>	2,459,160	2,154,780	14%
Load Factor (%) <sup>3</sup>	87	84	3 ppt
ASK (mil) <sup>4</sup>	2,540	2,261	12%
RPK (mil) <sup>5</sup>	2,174	1,906	14%
Number of stages <sup>6</sup>	13,662	11,971	14%
Average stage length (km)	1,033	1,049	-2%
Size of fleet at month end <sup>7</sup>	24	20	4

## Indonesia

### 1<sup>st</sup> Quarter 2012 Operational Statistics

Indonesia AirAsia	JAN - MAR 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	1,273,353	1,093,643	16%
Capacity <sup>2</sup>	1,655,280	1,388,588	19 %
Load Factor (%) <sup>3</sup>	77	79	-2 ppt
ASK (mil) <sup>4</sup>	2,117	1,953	8%
RPK (mil) <sup>5</sup>	1,601	1,511	6%
Number of stages <sup>6</sup>	9,191	7,911	16%
Average stage length (km)	1,289	1,406	-8%
Size of fleet at month end <sup>7</sup>	17	20	-3

## Group<sup>8</sup>

### 1<sup>st</sup> Quarter 2012 Operational Statistics

Group	JAN - MAR 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	8,226,147	7,229,462	14%
Capacity <sup>2</sup>	10,171,440	8,958,488	14%
Load Factor (%) <sup>3</sup>	81	81	-
ASK (mil) <sup>4</sup>	11,564	10,588	9%
RPK (mil) <sup>5</sup>	9,321	8,526	9%
Number of stages <sup>6</sup>	56,503	49,966	13%
Average stage length (km)	1,155	1,212	-5%
Size of fleet at month end <sup>7</sup>	98	93	5

(1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)

(2) Number of seats flown

(3) Number of Passengers carried as a percentage of Capacity

(4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown

(5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown

(6) Number of flights flown

(7) Number of aircraft including spares

(8) Group refers to Malaysia AirAsia's, Thai AirAsia's and Indonesia AirAsia's operations only.

For further information on AirAsia, please visit the Company's website: [www.airasia.com](http://www.airasia.com) or send an email to [investorrelations@airasia.com](mailto:investorrelations@airasia.com)

Statements included herein that are not historical facts are forward-looking statements. Such forward looking statements involve a number of risks and uncertainties and are subject to change at any time. In the event such risks or uncertainties materialize, AirAsia's results could be materially affected. The risks and uncertainties include, but are not limited to, risks associated with the inherent uncertainty of airline travel, seasonality issues, volatile jet fuel prices, world terrorism, perceived safe destination for travel, Government regulation changes and approval, including but not limited to the expected landing rights into new destinations.