

Preliminary Operating Statistics

For the 1st Quarter of the Financial Year Ended 2015



FOR IMMEDIATE RELEASE

AirAsia Berhad (“AirAsia” or “the Company”) is pleased to announce the operating statistics for the 1st Quarter 2015 (“1Q15”).

In 1Q15, the Group^[1] recorded a load factor of 77%, down 1 percentage point (“ppt”) as compared to the same quarter last year. Number of passengers carried increased by 3% year-on-year (“YoY”) to 11.9 million, together with a 5% increase in capacity. At the end of the quarter under review, the Group’s total fleet size stood at 171, an additional of 14 aircraft YoY.

Malaysia AirAsia (“MAA”) recorded a load factor of 75% in 1Q15. The number of passengers carried recorded a 3% YoY increase to 5.5 million, despite of lack of marketing during most part of the first quarter out of respect to the QZ8501 incident. Comparing to the same quarter last year, MAA added 10% capacity through the additional 10 aircraft that were added YoY, bringing its total fleet at the end of March to 82 aircraft. MAA introduced two new routes this quarter: Kuala Lumpur – Pontianak; Johor Bahru – Medan. Frequencies were also increased on two routes: Kuching – Singapore; Kuala Lumpur – Lombok.

Thai AirAsia (“TAA”) continued to record strong load factor at 83% in 1Q15, up 3 ppts YoY. Number of passengers carried increased by 19% YoY at 3.7 million, ahead of the 15% increase in capacity. During the quarter under review, TAA took in 2 additional aircraft and comparing YoY, TAA has added 5 aircraft allowing them to end the quarter with a total of 42 aircraft. TAA introduced three new routes this quarter: Bangkok – Loei, Nan and Roi Et. Three existing routes saw an increase in frequencies: Bangkok – Phnom Penh and Nakhon Phanom; Phuket – Bangkok.

Indonesia AirAsia (“IAA”) recorded a load factor of 70% in 1Q15, impacted by the QZ8501 incident which took place at the end of December and the lack of marketing following that. The number of passengers carried stood at 1.6 million on the back of 19% decrease in capacity. IAA ended the quarter with a total fleet of 29 aircraft, down 1 from the same quarter last year. IAA introduced four new routes this quarter: Denpasar – Solo and Don Mueang; Solo –Singapore; Jakarta – Kota Kinabalu. Frequencies were increased on an existing route: Jakarta – Don Mueang.

Philippines’ AirAsia (“PAA”) reported a strong improvement in load factor at 77% in 1Q15, up 11 ppts YoY. The number of passengers carried was at 0.84 million with a 19% YoY reduction in capacity as three^[2] aircraft were taken out of the system. The size of PAA’s fleet at the end of the quarter therefore stood at 15 aircraft. PAA introduced two new routes this quarter: Manila – Davao; Cebu – Kota Kinabalu. Frequencies were increased in four existing routes: Kalibo – Pusan; Manila – Tagbilaran, Kalibo and Puerto Princessa.

AirAsia India (“AAI”) posted a load factor of 79% in 1Q15 with a total of 0.24 million passengers carried. AAI’s total fleet at the end of the quarter under review stood at 3 aircraft. No new routes or frequencies were added by AAI in 1Q15, pending delivery of new aircraft. AAI’s operating statistics are disclosed and included in the Group’s numbers since 3Q14.

^[1] Group refers to MAA, TAA, IAA, PAA & AAI

^[2] The 3 aircraft that were taken out of PAA’s system refers to: 1 – Airbus A319 from the acquisition of Zest Air that has been returned to the lessor, 1 – Older aircraft from Zest Air that has been sold, 1 – Aircraft returned back to MAA in 1Q15



Preliminary Operating Statistics

For the 1st Quarter of the Financial Year Ended 2015

Group

1st Quarter 2015 Operating Statistics

Group (MAA, TAA, IAA, PAA, AAI)	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	11,878,498	11,481,386	3%
Capacity ²	15,436,800	14,652,900	5%
Load Factor (%) ³	77	78	-1 ppt
ASK (mil) ⁴	17,625	16,591	6%
RPK (mil) ⁵	13,549	13,026	4%
Number of stages ⁶	85,760	81,405	5%
Average stage length (km)	1,059	1,091	-3%
Size of fleet at month end ⁷	171	157	14

Note: (i) Total fleet at the end of 1Q14 including one under AirAsia India is 158.

(ii) AirAsia India's operating statistics are included in the Group's numbers from 3Q14 onwards.

Malaysia

1st Quarter 2015 Operating Statistics

Malaysia AirAsia	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	5,538,684	5,373,202	3%
Capacity ²	7,347,600	6,669,540	10%
Load Factor (%) ³	75	81	-6 ppts
ASK (mil) ⁴	9,017	8,265	9%
RPK (mil) ⁵	6,779	6,663	2%
Number of stages ⁶	40,820	37,053	10%
Average stage length (km)	1,236	1,191	4%
Size of fleet at month end ⁷	82	72	10



Preliminary Operating Statistics

For the 1st Quarter of the Financial Year Ended 2015

Thailand

1st Quarter 2015 Operating Statistics

Thai AirAsia	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	3,701,286	3,117,205	19%
Capacity ²	4,476,960	3,886,200	15%
Load Factor (%) ³	83	80	+3 ppts
ASK (mil) ⁴	4,436	3,822	16%
RPK (mil) ⁵	3,694	3,058	21%
Number of stages ⁶	24,872	21,590	15%
Average stage length (km)	991	984	1%
Size of fleet at month end ⁷	42	37	5

Indonesia

1st Quarter 2015 Operating Statistics

Indonesia AirAsia	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	1,557,721	2,096,246	-26%
Capacity ²	2,223,180	2,748,240	-19%
Load Factor (%) ³	70	76	-6 ppts
ASK (mil) ⁴	2,869	3,126	-8%
RPK (mil) ⁵	2,053	2,399	-14%
Number of stages ⁶	12,351	15,268	-19%
Average stage length (km)	1,216	1,167	4%
Size of fleet at month end ⁷	29	30	-1



Preliminary Operating Statistics

For the 1st Quarter of the Financial Year Ended 2015

Philippines

1st Quarter 2015 Operating Statistics

Philippines' AirAsia	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	843,250	894,733	-6%
Capacity ²	1,088,820	1,348,920	-19%
Load Factor (%) ³	77	66	+11 ppts
ASK (mil) ⁴	1,034	1,378	-25%
RPK (mil) ⁵	809	906	-11%
Number of stages ⁶	6,049	7,494	-19%
Average stage length (km)	950	1,022	-7%
Size of fleet at month end ⁷	15 ⁽ⁱ⁾	18	-3

Note: (i) The 3 aircraft that were taken out of PAA's system refers to: 1 – Airbus A319 from the acquisition of Zest Air that has been returned to the lessor, 1 – Older aircraft from Zest Air that has been sold, 1 – Aircraft returned back to MAA in 1Q15

India

1st Quarter 2015 Operating Statistics

AirAsia India	JAN - MAR 2015		
	2015	2014	Change
Passenger Carried ¹	237,557	N/A	N/A
Capacity ²	300,240	N/A	N/A
Load Factor (%) ³	79	N/A	N/A
ASK (mil) ⁴	270	N/A	N/A
RPK (mil) ⁵	214	N/A	N/A
Number of stages ⁶	1,668	N/A	N/A
Average stage length (km)	900	N/A	N/A
Size of fleet at month end ⁷	3	N/A	N/A



Preliminary Operating Statistics

For the 1st Quarter of the Financial Year Ended 2015

- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares
- (8) Group refers to Malaysia AirAsia's, Thai AirAsia's, Indonesia AirAsia's, Philippines' AirAsia and AirAsia India's operations

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