

Preliminary Operating Statistics

For the 4th Quarter and Full Financial Year Ended 2012



AirAsia Berhad (“AirAsia” or “the company”) is pleased to announce the operating statistics for the 4th Quarter 2012 (“4Q12”) and the Full Financial Year ended 31 December 2012 (“FY2012”).

Malaysia AirAsia (“MAA”) posted a high load factor of 82% in 4Q12. Total passengers carried were approximately 5.2 million, a 7% increase year-on-year which is in line with the increase in capacity to cater to the additional frequencies on existing routes and the opening of 5 new routes: Kuala Lumpur – Lombok, Kuala Lumpur – Nanning, Kuala Lumpur – Kunming, Kota Kinabalu – Guangzhou and Kuala Lumpur – Solo (re-launched). MAA added 5 new aircraft this quarter and closed the year with a total of 64 aircraft.

Thai AirAsia (“TAA”) recorded a load factor of 82% in 4Q12, a commendable 4% increase year-on-year. Approximately 2.3 million passengers were carried - 25% increase versus capacity increase of 19%. Operating from Don Mueang International Airport since 1st October 2012, TAA has opened 3 new routes: Bangkok – Mandalay, Bangkok – Wuhan and Bangkok – Xian. TAA added 2 aircraft this quarter which brings to a total fleet of 27 aircraft at the end of 2012.

Indonesia AirAsia (“IAA”) posted a strong load factor of 76% this quarter with approximately 1.6 million passengers carried, a 29% increase year-on-year. The 31% increase in capacity from the same period in 2011 is to support the increase in frequencies and the additional 7 new routes that were added this quarter: Surabaya – Johor Bahru, Medan – Pekanbaru, Medan – Banda Aceh, Surabaya – Semarang, Surabaya – Jakarta, Ujung Pandang – Balikpapan, and Ujung Pandang – Jakarta. IAA received 3 additional aircraft in 4Q12, ending the year with 22 aircraft.

In 4Q12, the Group* recorded an increase in load factor - 81% as compared to 80% in the same period in 2011. Number of passengers increased 15% year-on-year to approximately 9.1 million with a 14% increase in capacity. For the full financial year ended 2012 (“FY2012”), the Group* recorded a strong passenger growth of 13% year-on-year with approximately 33.8 million passengers carried, in line with the 13% increase in capacity. Load factor for FY2012 remained strong at 80%. Year-on-year MAA, TAA and IAA took in an additional 17 aircraft in total bringing the total fleet size of the Group* to 113 at the end of 2012 (118 aircraft including Philippines’ AirAsia and AirAsia Japan).

**Group refers to MAA, TAA and IAA only*



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Malaysia

4th Quarter 2012 Operating Statistics

Malaysia AirAsia	OCT - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	5,205,886	4,854,674	7%
Capacity ²	6,342,300	5,946,120	7%
Load Factor (%) ³	82	82	-
ASK (mil) ⁴	7,357	6,775	9%
RPK (mil) ⁵	6,059	5,620	8%
Number of stages ⁶	35,235	33,034	7%
Average stage length (km)	1,160	1,140	2%
Size of fleet at month end ⁷	64	57	7

Full Year 2012 Operating Statistics

Malaysia AirAsia	JAN - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	19,678,576	17,986,558	9%
Capacity ²	24,751,800	22,474,620	10%
Load Factor (%) ³	80	80	-
ASK (mil) ⁴	28,379	26,074	9%
RPK (mil) ⁵	22,731	21,037	8%
Number of stages ⁶	137,510	124,853	10%
Average stage length (km)	1,148	1,162	-1%
Size of fleet at month end ⁷	64	57	7



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Thailand

4th Quarter 2012 Operating Statistics

Thai AirAsia	OCT - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	2,272,368	1,820,827	25%
Capacity ²	2,777,760	2,325,240	19%
Load Factor (%) ³	82	78	4%
ASK (mil) ⁴	2,801	2,433	15%
RPK (mil) ⁵	2,321	1,895	22%
Number of stages ⁶	15,432	12,918	19%
Average stage length (km)	1,009	1,046	-4%
Size of fleet at month end ⁷	27	22	5

Full Year 2012 Operating Statistics

Thai AirAsia	JAN - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	8,300,892	6,863,467	21%
Capacity ²	10,092,060	8,564,220	18%
Load Factor (%) ³	82	80	2%
ASK (mil) ⁴	10,499	9,199	14%
RPK (mil) ⁵	8,618	7,389	17%
Number of stages ⁶	56,067	47,579	18%
Average stage length (km)	1,040	1,074	-3%
Size of fleet at month end ⁷	27	22	5



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Indonesia

4th Quarter 2012 Operating Statistics

Indonesia AirAsia	OCT - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	1,613,423	1,255,019	29%
Capacity ²	2,134,440	1,629,304	31%
Load Factor (%) ³	76	77	-1%
ASK (mil) ⁴	2,440	2,134	14%
RPK (mil) ⁵	1,830	1,650	11%
Number of stages ⁶	11,858	9,094	30%
Average stage length (km)	1,224	1,315	-7%
Size of fleet at month end ⁷	22	17	5

Full Year 2012 Operating Statistics

Indonesia AirAsia	JAN - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	5,847,119	5,009,924	17%
Capacity ²	7,579,260	6,466,852	17%
Load Factor (%) ³	77	77	-
ASK (mil) ⁴	9,152	8,667	6%
RPK (mil) ⁵	7,012	6,664	5%
Number of stages ⁶	42,142	36,653	15%
Average stage length (km)	1,238	1,345	-8%
Size of fleet at month end ⁷	22	17	5



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Group

4th Quarter 2012 Operating Statistics

Group	OCT - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	9,091,677	7,930,520	15%
Capacity ²	11,254,500	9,900,664	14%
Load Factor (%) ³	81	80	1%
ASK (mil) ⁴	12,598	11,342	11%
RPK (mil) ⁵	10,210	9,171	11%
Number of stages ⁶	62,525	55,046	14%
Average stage length (km)	1,131	1,167	-3%
Size of fleet at month end ⁷	113*	96	17

Full Year 2012 Operating Statistics

Group	JAN - DEC 2012		
	2012	2011	Change
Passenger Carried ¹	33,826,578	29,859,949	13%
Capacity ²	42,423,120	37,505,692	13%
Load Factor (%) ³	80	80	-
ASK (mil) ⁴	48,030	43,940	9%
RPK (mil) ⁵	38,361	35,091	9%
Number of stages ⁶	235,719	209,085	13%
Average stage length (km)	1,142	1,196	-4%
Size of fleet at month end ⁷	113*	96	17

*118 including Philippines' AirAsia and AirAsia Japan

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- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares
- (8) Group refers to Malaysia AirAsia's, Thai AirAsia's and Indonesia AirAsia's operations only.

For further information please contact:

Investor Relations:

Benyamin Ismail

Office : +603 8775 4499

Email : benyaminismail@airasia.com

Communications Department:

Aziz Laikar

Office : +603 8660 4263

Email : azizlaikar@airasia.com

For further information on AirAsia, please visit the Company's website: www.airasia.com

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