

Preliminary Operating Statistics

For the 4th Quarter and Full Financial Year Ended 2013

AirAsia Berhad (“AirAsia” or “the company”) is pleased to announce the operating statistics for the 4th Quarter 2013 (“4Q13”) and the Full Financial Year ended 31 December 2013 (“FY2013”).

In 4Q13, the Group* recorded a load factor of 81%. Number of passengers increased significantly at 28% year-on-year (y-o-y”) to 11.8 million, in line with the 28% increase in capacity. For the full financial year ended 2013 (“FY2013”), the Group* recorded a high passenger growth of 25% y-o-y carrying 42.6 million passengers. The growth in capacity stood at 26%, allowing the Group* to close the year with load factor of 79%. This year, including 11 aircraft from the acquisition of Zest Air (rebranded to AirAsia Zest), the Group* took in an additional 39 aircraft in total, bringing the total fleet size of the Group* to 154 at the end of 2013.

Malaysia AirAsia (“MAA”) posted record high load factor of 85% in 4Q13, up 3 percentage points (“ppts”) as compared to the same period last year despite competitive pressures. Being seasonally its strongest quarter due to the holiday season, demand exceeded capacity with 14% increase in the number of passengers carried at 5.9 million and 10% increase in capacity, as a result of the company’s continuous load active yield passive’ strategy. MAA introduced the Kota Kinabalu – Kota Bharu route which proved to be a success as AirAsia is the sole operator of the route. Frequencies were increased on 7 routes: Kuala Lumpur – Bangkok, Chiang Mai, Nanning and Vientianne; Kota Kinabalu – Johor Bahru and Sandakan; Kuching – Bintulu. This quarter, MAA added 3 new aircraft and closed the year with a total of 72 aircraft. For FY2013, MAA maintained a strong load factor of 80%, and carried a total of 21.9 million passengers.

Thai AirAsia (“TAA”) continues to record a solid load factor of 81% in the quarter under review despite the political protest in Bangkok. This was on the back of a high increase of 30% y-o-y in the number of passengers carried at around 3 million, and 32% increase in capacity. The additional capacity this quarter is to cater for the 6 new routes introduced and increase in frequencies on 7 routes – New routes: Bangkok – Siem Reap, Khon Kaen, Kunming; Krabi – Singapore; Bangkok – Phitsanulok; Chiang Mai – Krabi. Frequency increased: Bangkok - Chiang Rai, Chiang Mai, Krabi, Nakhon Si Thammarat, Surat Thani, Yangon and Hat Yai. TAA took in an additional of 4 aircraft this quarter, and ended the year with a total fleet of 35 aircraft. For FY2013, TAA recorded a 1ppt y-o-y increase in its load factor to 83%, and carried over 10.5 million passengers.

Indonesia AirAsia (“IAA”) maintained its y-o-y load factor at 76% for the quarter under review. Total number of passengers carried increased at a high rate of 33% y-o-y to 2.2 million which is in line with the 32% y-o-y increase in capacity. IAA introduced a new route this quarter, Bandung – Johor Bahru, taking advantage of the increasing development and popularity of Johore. Frequencies were added to 9 routes: Bandung – Denpasar and Kuala Lumpur; Jakarta – Denpasar and Kuala Lumpur; Denpasar – Yogyakarta and Ujung Padang; Surabaya – Jakarta and Semarang; and Semarang – Singapore. Y-o-y, IAA took in 8 aircraft bringing its total fleet at the end of the year to 30 aircraft. For FY2013, IAA posted a load factor of 76%, with a total of 7.9 million passengers carried.

Philippines’ AirAsia (“PAA”), which includes AirAsia Zest, reported a load factor of 64% with a high growth in the number of passengers carried at 523% and total of 0.79 million passengers. Growth in capacity was in line with passenger growth at 523%. In 4Q13, 7 new routes were introduced and frequencies were added to 5 routes – New routes: Manila – Macau and Miri; Cebu – Kuala Lumpur, Kota Kinabalu, Cagayan De Oro, Davao and Puerto Princessa. Additional frequencies: Manila – Davao, Kota Kinabalu and Kuala Lumpur; Cebu – Davao; Manila – Cebu. During the quarter, 5 aircraft were added to PAA, bringing its total fleet at the end of the 2013 to 17 aircraft. For FY2013, PAA recorded an increase of 7 ppts in its load factor to 63% and carried a total of 2.2 million passengers.

**Group refers to MAA, TAA, IAA, & PAA*



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Group

4th Quarter 2013 Operating Statistics

Group (MAA, TAA, IAA, PAA)	OCT - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	11,808,514	9,217,984	28%
Capacity ²	14,649,033	11,450,340	28%
Load Factor (%) ³	81	81	-
ASK (mil) ⁴	16,144	12,821	26%
RPK (mil) ⁵	13,034	10,362	26%
Number of stages ⁶	81,507	63,613	28%
Average stage length (km)	1,064	1,106	-4%
Size of fleet at month end ⁷	154	115	39

Note: (i) 2012 and 2013 figures are excluding AirAsia Japan
(ii) Size of fleet at the end of 31 December 2012 including AirAsia Japan is 118

Full Year 2013 Operating Statistics

Group (MAA, TAA, IAA, PAA)	JAN - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	42,613,491	34,137,594	25%
Capacity ²	54,036,770	42,980,580	26%
Load Factor (%) ³	79	79	-
ASK (mil) ⁴	60,524	48,581	25%
RPK (mil) ⁵	48,064	38,699	24%
Number of stages ⁶	300,527	238,781	26%
Average stage length (km)	1,108	1,080	3%
Size of fleet at month end ⁷	154	115	39

Note: (i) 2012 and 2013 figures are excluding AirAsia Japan (except 1Q2013, as previously reported)
(ii) Size of fleet at the end of 31 December 2012 including AirAsia Japan is 118
(iii) AirAsia Japan ceased operation in October 2013
(iv) AirAsia Zest's statistics (May 2013 – Dec 2013) is included in the Group's full year statistics



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Malaysia

4th Quarter 2013 Operating Statistics

Malaysia AirAsia	OCT - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	5,912,541	5,205,886	14%
Capacity ²	6,952,680	6,342,300	10%
Load Factor (%) ³	85	82	3 pts
ASK (mil) ⁴	8,139	7,357	11%
RPK (mil) ⁵	6,885	6,059	14%
Number of stages ⁶	38,626	35,235	10%
Average stage length (km)	1,169	1,160	1%
Size of fleet at month end ⁷	72	64	8

Full Year 2013 Operating Statistics

Malaysia AirAsia	JAN - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	21,853,036	19,678,576	11%
Capacity ²	27,307,980	24,751,800	10%
Load Factor (%) ³	80	80	-
ASK (mil) ⁴	31,582	28,379	11%
RPK (mil) ⁵	25,333	22,731	11%
Number of stages ⁶	151,709	137,510	10%
Average stage length (km)	1,144	1,148	0%
Size of fleet at month end ⁷	72	64	8



Preliminary Operating Statistics

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Thailand

4th Quarter 2013 Operating Statistics

Thai AirAsia	OCT - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	2,956,243	2,272,368	30%
Capacity ²	3,657,420	2,777,760	32%
Load Factor (%) ³	81	82	-1 ppt
ASK (mil) ⁴	3,593	2,801	28%
RPK (mil) ⁵	2,895	2,321	25%
Number of stages ⁶	20,319	15,432	32%
Average stage length (km)	983	1,009	-2.5%
Size of fleet at month end ⁷	35	27	8

Full Year 2013 Operating Statistics

Thai AirAsia	JAN - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	10,500,381	8,300,892	26%
Capacity ²	12,626,820	10,092,060	25%
Load Factor (%) ³	83	82	1 ppt
ASK (mil) ⁴	12,951	10,499	23%
RPK (mil) ⁵	10,829	8,618	26%
Number of stages ⁶	70,149	56,067	25%
Average stage length (km)	1,026	1,040	-1%
Size of fleet at month end ⁷	35	27	8



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Indonesia

4th Quarter 2013 Operating Statistics

Indonesia AirAsia	OCT - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	2,153,362	1,613,423	33%
Capacity ²	2,818,980	2,134,440	32%
Load Factor (%) ³	76	76	-
ASK (mil) ⁴	3,271	2,440	34%
RPK (mil) ⁵	2,506	1,830	37%
Number of stages ⁶	15,661	11,858	32%
Average stage length (km)	1,183	1,212	-2%
Size of fleet at month end ⁷	30	22	8

Full Year 2013 Operating Statistics

Indonesia AirAsia	JAN - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	7,853,375	5,847,110	34%
Capacity ²	10,314,180	7,585,560	36%
Load Factor (%) ³	76	77	-1 ppt
ASK (mil) ⁴	12,136	9,152	33%
RPK (mil) ⁵	9,293	7,012	33%
Number of stages ⁶	57,301	42,142	36%
Average stage length (km)	1,195	1,233	-3%
Size of fleet at month end ⁷	30	22	8



Preliminary Operating Statistics

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Philippines

4th Quarter 2013 Operating Statistics

Philippines' AirAsia	OCT - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	786,368	126,307	523%
Capacity ²	1,219,953	195,840	523%
Load Factor (%) ³	64	64	-
ASK (mil) ⁴	1,141	223	412%
RPK (mil) ⁵	748	152	392%
Number of stages ⁶	6,901	1,088	534%
Average stage length (km)	921	1,042	-12%
Size of fleet at month end ⁷	17	2	15

Note: (i) AirAsia Zest is included in PAA's statistics.

Full Year 2013 Operating Statistics

Philippines' AirAsia	JAN - DEC 2013		
	2013	2012	Change
Passenger Carried ¹	2,224,283	311,016	615%
Capacity ²	3,528,590	551,160	540%
Load Factor (%) ³	63	56	7 pts
ASK (mil) ⁴	3,592	551	552%
RPK (mil) ⁵	2,425	338	617%
Number of stages ⁶	19,927	3,062	551%
Average stage length (km)	1,012	999	1%
Size of fleet at month end ⁷	17	2	15

Note: (i) AirAsia Zest's statistics (May 2013 – Dec 2013) is included in PAA's full year statistics

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- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares
- (8) Group refers to Malaysia AirAsia's, Thai AirAsia's, Indonesia AirAsia's, and Philippines' AirAsia's operations

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